

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE  
LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2016		10/01/2015-9/30/2016	
LENDER		#	\$		
1	WELLS FARGO BANK NATL ASSOC	178	\$25,175,500	75	BERKSHIRE BANK
2	UNION BANK & TRUST	38	\$14,938,400	76	FIRST CHATHAM BANK
3	MANUFACTURERS & TRADERS TR CO	32	\$6,113,800	77	XENITH BANK
4	LIVE OAK BANKING COMPANY	28	\$48,603,500	78	PACIFIC CITY BANK
5	EVV	27	\$8,743,100	79	FIRST CITIZENS BANK (Alabama)
6	CELTIC BANK CORPORATION	27	\$5,602,400	80	READYCAP LENDING, LLC
7	BRANCH BANKING AND TRUST COMPA	24	\$6,267,000	81	COMPASS BANK
8	SUNTRUST BANK	23	\$16,213,800	82	SUMMIT COMMUNITY BANK, INC
9	YADKIN BANK	16	\$13,741,800	83	CORNERSTONE BANK NATL ASSOC
10	FULTON BANK NATL ASSOC	14	\$3,777,500	84	VIRGINIA COMMUNITY CAPITAL
11	STEARNS BK NATL ASSOC	14	\$2,762,300	85	ESSEX BANK
12	LANGLEY FCU	13	\$1,373,000	86	NOA BANK
13	VILLAGE BANK	12	\$5,049,000	87	CAPITAL BANK NATL ASSOC
14	FIRST HOME BANK	12	\$2,469,000	88	NATIONAL BANK OF BLACKSBUR
15	UVA COMMUNITY CREDIT UNION	12	\$830,100	89	BANK OF CLARKE COUNTY
16	FIRST FINANCIAL BANK	11	\$6,227,000	90	ZIONS FIRST NATIONAL BANK
17	SONABANK	10	\$4,109,000	91	BBN BANK
18	TOWNEBANK	9	\$2,987,000	92	HANA SMALL BUS. LENDING INC.
19	PNC BANK, NATIONAL ASSOCIATION	9	\$2,553,100	93	SPIRIT OF TEXAS BANK, SSB
20	BAYPORT CREDIT UNION	9	\$1,188,100	94	CAPON VALLEY BANK
21	FIRST BANK AND TRUST COMPANY	8	\$15,621,000	95	NEW HORIZON BANK NATL ASSOC
22	COMMUNITY CAP. BK OF VIRGINIA	7	\$2,603,100	96	AMER NATL BK & TR CO
23	TD BANK, NATIONAL ASSOCIATION	7	\$245,000	97	UNITED BANK
24	NEWTEK SMALL BUS. FINANCE INC.	6	\$4,769,500	98	CENTRAL VIRGINIA FCU
25	NORTHEAST BANK	5	\$6,248,500	99	PARK VIEW FCU
26	FIRST-CITIZENS BK & TR CO	5	\$2,494,000	TOTAL 7(a) & 504 LOANS	
27	VIRGINIA NATIONAL BANK	5	\$2,093,400	701	\$293,090,900
28	SURREY BANK & TRUST	5	\$814,000	TOP LENDERS BY TOTAL NUMBERS (all lenders)	
29	FARMERS & MERCHANTS BANK	5	\$682,000	#	\$
30	WEST TOWN BANK & TRUST	4	\$6,509,000	1.	WELLS FARGO BANK NATL ASSOC
31	BANKUNITED, NATIONAL ASSOCIATI	4	\$4,604,900	2.	UNION BANK & TRUST
32	BANCORP BANK	4	\$3,794,000	3.	MANUFACTURERS & TRADERS TR CO
33	UNITED COMMUNITY BANK	4	\$3,680,700	4.	LIVE OAK BANKING COMPANY
34	FIRST BANK FINANCIAL CENTRE	4	\$3,288,200	5.	EVV
35	ACCESS NATIONAL BANK	4	\$1,260,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	
36	INDEPENDENCE BANK	4	\$520,000	#	\$
37	FAUQUIER BANK	4	\$485,000	1.	CELTIC BANK CORPORATION
38	METRO CITY BANK	3	\$3,721,500	2.	VILLAGE BANK
39	FIDELITY BANK	3	\$2,841,000	3.	FIRST HOME BANK
40	HANMI BANK	3	\$2,005,000	4.	COMMUNITY CAP. BK OF VIRGINIA
41	FARMERS BANK	3	\$1,735,000	5.	SURREY BANK & TRUST
42	EAGLEBANK	3	\$1,152,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	
43	SOUTHERN BANK AND TRUST COMPANY	3	\$548,000	#	\$
44	BANK OF NORTH CAROLINA	3	\$535,000	1.	LIVE OAK BANKING COMPANY
45	CARDINAL BANK	3	\$266,000	2.	EVV
46	BANK OF FLOYD	3	\$200,000	3.	STEARNS BK NATL ASSOC
47	CAPITAL ONE NATL ASSOC	3	\$153,000	4.	FIRST FINANCIAL BANK
48	CUSTOMERS BANK	2	\$3,277,000	5.	SONABANK
49	WASHINGTONFIRST BANK	2	\$2,617,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	
50	CBC NATIONAL BANK	2	\$2,614,400	#	\$
51	SANDY SPRING BANK	2	\$1,150,000	1.	WELLS FARGO BANK NATL ASSOC
52	CITIZENS BANK	2	\$982,800	2.	UNION BANK & TRUST
53	FIRST VIRGINIA COMMUNITY BANK	2	\$949,000	3.	MANUFACTURERS & TRADERS TR CO
54	BANK OF AMERICA NATL ASSOC	2	\$850,000	4.	BRANCH BANKING AND TRUST COMPA
55	MONARCH BANK	2	\$829,000	5.	SUNTRUST BANK
56	HOME LOAN INVEST BANK F.S.B.	2	\$825,000	CREDIT UNIONS	
57	STATE BANK AND TRUST COMPANY	2	\$583,000	#	\$
58	BANC OF CALIFORNIA NATL ASSOC	2	\$470,000	1.	LANGLEY FCU
59	BANK OF HOPE	2	\$450,000	2.	UVA COMMUNITY CREDIT UNION
60	BUSINESS FINANCE GROUP, INC.	2	\$426,000	3.	BAYPORT CREDIT UNION
61	RADIUS BANK	2	\$308,100	4.	NAVY FCU
62	NAVY FCU	2	\$109,000	5.	CENTRAL VIRGINIA FCU
63	BLUE RIDGE BANK	2	\$100,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	
64	MAINSTREET BANK	1	\$3,681,000	#	\$
65	BANK OF GEORGE	1	\$3,405,000	1.	BUSINESS FINANCE GROUP, INC.
66	CAROLINA BANK	1	\$2,660,000	2.	TIDEWATER BUS. FINANCING CORP
67	T BANK, NATIONAL ASSOCIATION	1	\$2,062,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO
68	COMMONWEALTH BUSINESS BANK	1	\$1,387,000	504 - FIRST TRUST LENDERS (by Numbers)	
69	FIRST WESTERN SBLC, INC	1	\$1,160,000	#	\$
70	UTAH COMMUNITY BANK	1	\$1,100,000	1.	UNION BANK & TRUST
71	LEGENCE BANK	1	\$950,000	2.	TOWNEBANK
72	CROSSROADS SMALL BUS. SOLUTION	1	\$748,000	3.	BRANCH BANKING AND TRUST COMPA
73	PARK STERLING BANK	1	\$664,000	4.	FARMERS BANK
74	MIDDLEBURG BANK	1	\$636,000	5.	FIRST-CITIZENS BK & TR CO